

GridFlow™ — Demand-Response Settlement Ledger

Verify • Settle • Reconcile DR Events at Scale | April 2026

| PROBLEM | SOLUTION | MARKET & TAM | TRACTION & TEAM |
|--|---|---|--|
| \$10B+ DR market, manual settlement. CCAs lack infrastructure. Aggregators waste 40% on compliance. FERC Order 2222 mandates settlement (2024–25). | Ingest meter data • Verify DR events • Mint credits • Settle instantly. State machine: Triggered→Verified→Credited→Settled→Reconciled. White-label API. | DR: \$10B+. Distributed Energy: \$100B+. SOM: 3 CCAs × \$250K/yr = \$750K. Y1: \$250K revenue. Y5: \$40M. | ✓ LOI from 1 CCA ✓ 3 aggregators in pilot ✓ PoC live. CEO: 10yr energy ops. CTO: 8yr blockchain. |

| MVP (M6) | REVENUE MODEL | WHY NOW? | USE OF FUNDS (\$500K) |
|--|---|---|--|
| 1 California CCA. Solar + battery assets. Flat peak pricing. Verify & settle from existing smart meter data. Ready to scale. | \$0.01–\$0.05/kWh settled + \$5K–\$20K/mo SaaS. Y1: 1 CCA + 2 aggregators = \$250K. Breakeven Month 24. | Smart meters 90%+ adoption. Battery deployment +40% YoY. New regulatory tailwinds. CCAs scaling 2→6 in 18mo. First-mover advantage. | Product 45% (\$225K) • Sales 30% (\$150K) • Ops 15% (\$75K) • Buffer 10% (\$50K). Series A ready Month 24. |

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